

# visospace

4<sup>th</sup> August 2017

To whom it may concern,

Visospace is an early stage startup with big plans to disrupt the AR/VR/3D computing industry using human machine interfaces. A large part of our business plan involves developing new tools for medical training and rehabilitation.

Given our needs to better understand and navigate the medical technology industry while developing advanced electro-mechanical hardware, we could not have found a better incubator to be based at than FLEDGE. The incubator has been greatly supportive and flexible with us. The advice and support of Gary Jones, the CEO of Fledge and his network of mentors has been critically important for us as we refine and strengthen our business plan and learn about how to run a startup.

In addition, we have been enjoying access to collaborative working space, office resources, a Maker Space, and the benefits of access to industry sector advice and experts on topics such as IP, design and taxation.

One of the other notable benefits of being a "Fledgling" is access to the 'Fledge Fund'. This is in the form of a loan provided by the fund secured against the tenant's eventual R&D tax offsets. We used this loan to pay for our tenancy in advance thus freeing up pressures on our cash flow (which is every startup's pressure).

We wholeheartedly recommend Fledge to any early tech startup working to make the world a better place.

Sincerely,



Puya Abolfathi, PhD  
Chief Executive Officer and Co-founder

**Contact:**

Puya Abolfathi, PhD – CEO

Mob: +61422225594 – email: [puya@viso.space](mailto:puya@viso.space)

